

# RUKMINI COLLEGE OF MANAGEMENT & COMMERCE

(Formerly Cognizant College of Commerce)

Ameerpet, Hyderabad.

## IMPORTANT QUESTIONS FOR 3<sup>rd</sup> SEMESTER EXAMINATION

### FINANCIAL MANAGEMENT

B.B.A. II Year

#### UNIT No.1

1. Finance function is closely related to other functions – Discuss. Jan.23
2. Discuss the objectives of financial management.
3. Critically examine the concept of profit maximization –vs- wealth maximization.

#### UNIT No.2

1. Explain various capital budgeting techniques.
2. Explain the significance of time value of money in business decisions. Jan.23
3. Calculation of NPV & IRR (sums). Jan.23

#### UNIT No.3

1. Describe various sources of long term finance. Jan.23
2. Discuss advantages of leasing to lessee and lessor.
3. Problems on cost of capital (sums). Jan.23

#### UNIT No.4

1. Define working capital. Explain its determinents. Jan.23
2. Calculation of working capital.
3. Problems of cash budget. Jan.23

#### UNIT No.5

1. Objectives and methods of inventory management. Jan.23
2. Role of ABC analysis in inventory control.
3. Problems on EOQ and stock levels. Jan.23

#### SHORT ANSWERS

1. Financial Management. Jan.23
2. Investment decision.
3. Capital budgeting.
4. Discounting factor.
5. Present and future value of money.
6. Time value of money. Jan.23
7. Shares –vs- Debentures.
8. Mutual funds.
9. Weighted Average cost of capital.
10. Equity shares –vs- preference shares. Jan.23
11. Working capital budget.
12. Gross working capital –vs- Net working capital. Jan.23
13. Factoring.
14. EOQ.
15. Credit policy.



**MOHD.YASEEN**

*M.Com, M.B.A*

Vice Principal.

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**HUMAN RESOURCE MANAGEMENT**

**B.B.A. II Year**

**UNIT No.1**

1. Define HRM. Explain its objectives and functions.
2. Discuss the challenges of HRM in present scenario.
3. What is the impact of globalization on HR policy and practice.
4. Traditional HRM –vs- Strategic HRM.

**UNIT No.2**

1. What is HR planning. Explain the process or steps in HR planning. Jan 23
2. Discuss the objectives and methods of job analysis.
3. Discuss the objectives and advantages of job evaluation.
4. Explain the process and sources of recruitment/selection.
5. What is placement? What are the steps involved in placement process.

**UNIT No.3**

1. Why training is essential in organization. Jan 23
2. Objectives and methods of training.
3. What is career planning. Explain its objectives and also explain Greehaus carrer development model. Jan 23
4. Explain the role and significance of career planning.

**UNIT No.4**

1. Explain signfinance of industrial relations. Discuss the factors effecting industrial relations. Jan 23
2. What are the consequences of industrial disputes? Explain various methods to resolve industrial disputes. Jan 23
3. Define standing orders. Discuss the role and contents of standing order. Jan 23
4. What are the health and safety management programs? What are the components of such programs. Jan 23

**UNIT No.5**

1. What are the objectives and significance of performance appraisal.
2. Explain various methods of performance appraisal. Jan 23
3. Explain the process of performance appraisal.
4. Determinents of quality work life. Jan 23

**SHORT ANSWERS**

1. Define HRM. Explain its scope.
2. Personnel management –vs- HRM. Jan 23
3. Strategic HRM. Jan 23
4. Job rotation and position. Jan 23
5. Recruitment –vs- Selection.
6. Retraining. Jan 23
7. Vestibule Training.
8. Collective bargaining – objectives.
9. Negotiation – Arbitration.
10. Stages of collective bargaining.
11. 360 degrees feedback.
12. Organizational climate – organization culture. Jan 23



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**I.T. FOR BUSINESS**

**B.B.A. II Year**

**UNIT No.1**

1. Explain in detail about various input and output devices. Jan 23
2. Define operating system. Explain its functions and types.
3. Define network. Explain types of network and network topologies. Jan 23
4. What is TCP/IP protocol. Explain its four layers.

**UNIT No.2**

1. Discuss about IS and MIS and its types. Jan 23
2. What are various components of DSS. Jan 23
3. Advantages and disadvantages of DBMS.
4. Explain various issues of IS. Jan 23

**UNIT No.3**

1. Write in detail about various multi-media devices. Jan 23
2. Explain about compression and decompression techniques in multi-media. Jan 23
3. Explain the applications/uses of multi-media in business.

**UNIT No.4**

1. What is DNS? Explain different types of DNS.
2. Explain about architecture of www.
3. Define e-commerce. Explain various models of e-commerce.
4. What are various types of firewall.

**UNIT No.5**

1. Explain in detail about groupware and its types. Jan 23
2. Explain different modes of wireless communication. Jan 23
3. Discuss the use of spreadsheets. Jan 23
4. Explain various functions in MS Excel.

**SHORT ANSWERS**

1. Classification of memory devices. Jan 23
2. Applications software.
3. Data –vs- Information. Jan 23
4. EIS – Benefits.
5. Operational –vs- Tactical –vs- Strategic IS.
6. IPR.
7. Uses and features of multi-media.
8. Search engine types. Jan 23
9. Internet –vs- www.
10. E-Commerce –vs- M-Commerce. Jan 23
11. Types of hacking.
12. Internet-telephoning.
13. Internet –vs- Intra-net –vs- Extra-net. Jan 23
14. Wifi – Advantages, dis-advantages. Jan 23
15. Features of MS Excel.



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